

Media Briefings 2020

#4 Partnership & Collaboration: Igniting Innovation

Catherine Kaye EMEA PR Manager

12 May 2020

Media Briefing Series

'Igniting Innovation' a catalyst for the advancement of science and technology.

Showcasing the drivers of **Innovation** in today's world:

- **Product innovation** advances in technology offering new approaches that work smarter and faster for the lab of the future
- Sustainability of the lab and operations
- · Collaborations and partnerships that advance science



20 Years of **Agilent** Igniting **Innovation**



#4 Partnership & Collaboration: Igniting Innovation Today's Agenda

| Speaker | Presentation |
|---|---|
| Prof. Dr. Oliver Schmitz University of Duisburg Essen | Igniting Innovation Through Partnership Showcasing the Teaching and Research Center for Separation, and some of the successful research being done by Duisburg-Essen |
| Kaj Petersen Marketing Manager, GERSTEL GmbH & Co.KG | Partnering for Innovation The relationship with Agilent, and innovations which have helped customers move science forward. |
| Closing remarks session | Audience Q&A and briefing recap |





Igniting Innovation Through Partnership

Professor Dr. Oliver Schmitz University of Duisburg Essen

The Team



Open-Minded



At moment

- two secretaries,
- one technical staff,
- two senior scientists,
- three postdocs,
- 11 internal PhD students,
- five external PhD students,
- one bachelor student,
- four master students and
- one Alexander-von-Humboldt Fellower

from Bangladesh, China, Germany, South Korea, Spain, Syria and Vietnam are working in my group.

Building Better Science and Education Through Partnership

- Teaching and Research Center for Separation: One of Agilent's Center of Excellence
- Collaboration between Agilent and TRC at University of Duisburg-Essen
 - 2D-LC (Agilent, Waldbronn, Germany)
 - IM-MS (Agilent Santa Clara, USA)
 - GC-APCI (Agilent Santa Clara, USA)
- Global partnerships of the TRC at University of Duisburg-Essen



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Further information:

www.uni-due.de/aac www.trc-separation.com www.oliver-schmitz.net www.igentrax.com

www.trc-separation.com

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Teaching and Research Center for Separation

We offer courses in separation techniques (chromatography, electrophoresis) and mass spectrometry as well as high-quality practical courses with latest technology.





Disclaimer & Datenschutz © Prof. Oliver J. Schmitz wde comments or feedback on this website, please email: 1979schmitz@gmx.de

Course 1 Basic Course Liquid Chromatography

Course 2

Advanced Course Liquid Chromatography

Course 3

1- and 2D Gas Chromatography

Course 4 GC-MS

Course 5 LC-MS

Course 6 ICP-OES, ICP-MS and CE

1.5 days theory (from me) and1.5 days practical course (from my team)

Research Topics

- Ion source development
- Multidimensional chromatography
- Ion mobility mass spectrometry

ARTICLE

- Metabolomics/Lipidomics
- Origin-of-Life

nature chemical biology

......

that induce defences in *Daphnia* Linda C. Weiss[®], Bauke Albada^{®+1}, Sina M. Becker', Sven W. Meckelmann⁺, Julia Klein⁺,

Martin Meyer, Oliver J. Sonner, Sonner, Markus Leo', Johannes Zagermann', Martin Meyer, Oliver J. Sonnitz', Ulf Sommer', Markus Leo', Johannes Zagermann', Nils Metzler-Nolte^{©2} and Ralph Tollrian¹⁴

Identification of Chaoborus kairomone chemicals

Introduction during important roles in aquadie exceptions. They even meltify find we interactions, such as it is indicated generations and the second second

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|---|--|
| descriptions of the involved costs and the resulting benefits in rela- | Results |
| tion to the ecology and evolution of inductile defenses. Juvenile | Initial chemical identification of putative kalromone agents |

non to the ecology and workation of inductible defenses, hwenthe Trittial chemical identification of putative kaleronoue agents. It points subjected to Chambrar predation (Fig. is) rapidly develop. For the initial identification of the main components, we analyzed mechanic (Fig. 1b, unadicendo) Fig. 1c, undersado water in studia jovenile. D, police were subjected to predatory

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NATURE CHEMICAL ROLDOF | and tak ya concella sectore allong

www.uni-due.de/aac



Bing Pang^(2,2), Dominik Kopczynski¹⁰, Brian S. Pant⁹, Christer S. Ljuing¹⁵, Bo farlu⁶, Martin Hemansson¹⁷, Peter tem Benkel⁶, Soch Henes Tan¹⁰, Mark Y. Chan^{10,10}, Indexiss Tarla¹, Domini Schnuche^{10,10,4} Seen W. Medelmann¹⁷, Cettina Commu⁴, Oliver J. Schnist¹⁰, Frendsen Macken¹⁷, Maile Christin Manika¹⁷, Oliver J. Ban¹⁷, Marku R. Werk¹⁰, Nik Hoffmann¹ & Folders Alternd¹⁵, Maile Christin Manika¹⁷, Oliver J. Schnist¹⁰, Bendsen Macken¹⁷, Maile Christin Manika¹⁷, Oliver J. Schnist¹⁸, Bendsen Macken¹⁸, Maile Christin Manika¹⁷, Oliver J. Schnist¹⁸, Bendsen Macken¹⁸, Maile Christin Manika¹⁷, Oliver J. Schnist¹⁸, Bendsen Macken¹⁸, Manika¹⁸, Distributing Manika¹⁸, Distributing Manika¹⁸, Bendsen Macken¹⁸, Maile Christin Manika¹⁷, Bendsen¹⁸, Bendsen

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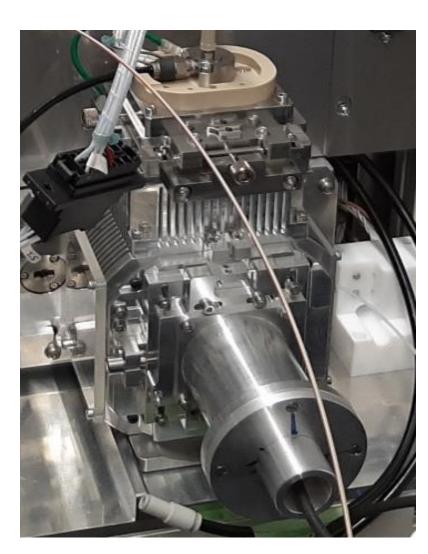
Page 9

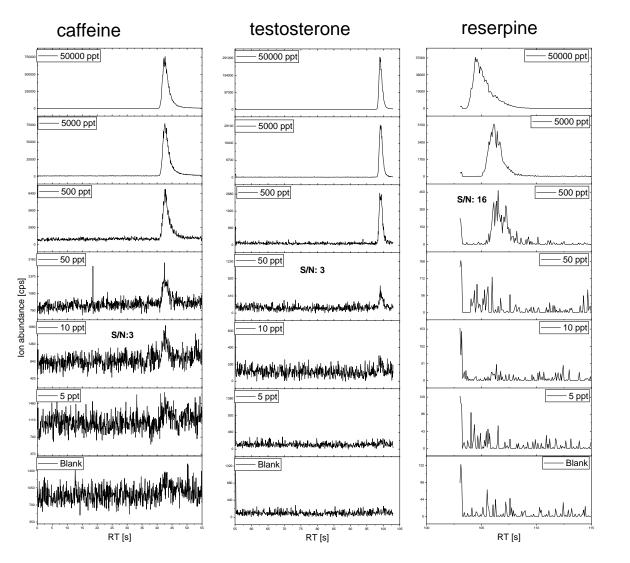
Cooperation with Hitachi Japan: LC-LTP-QQQ

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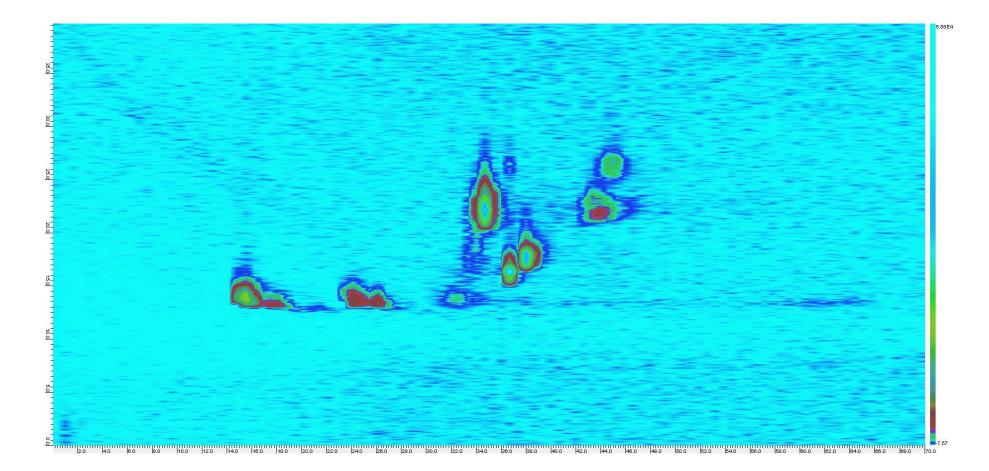


Cooperation with Total France: 2D-LC



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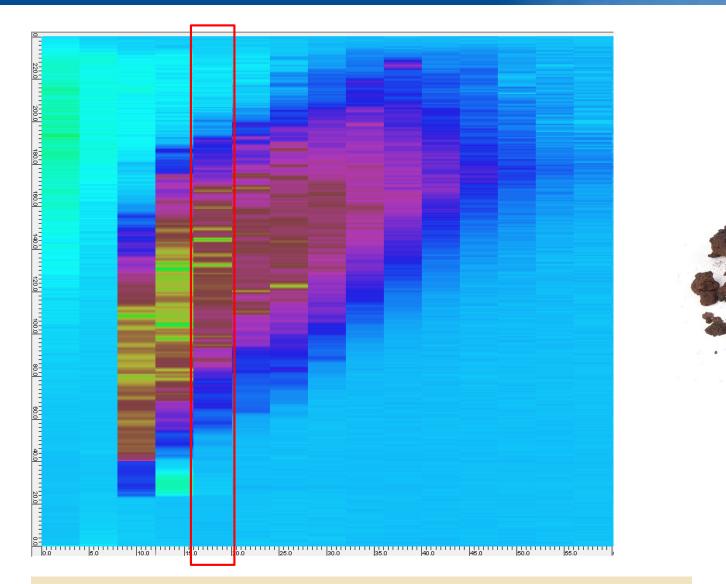


Lubricants in fuel

Bio Coal (HTC – Hydrothermal Carbonisation) analyzed with LC+LC-IM-TOF-MS in 60 min

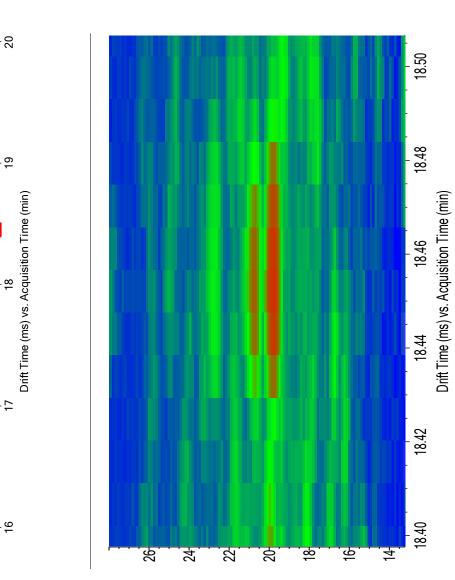
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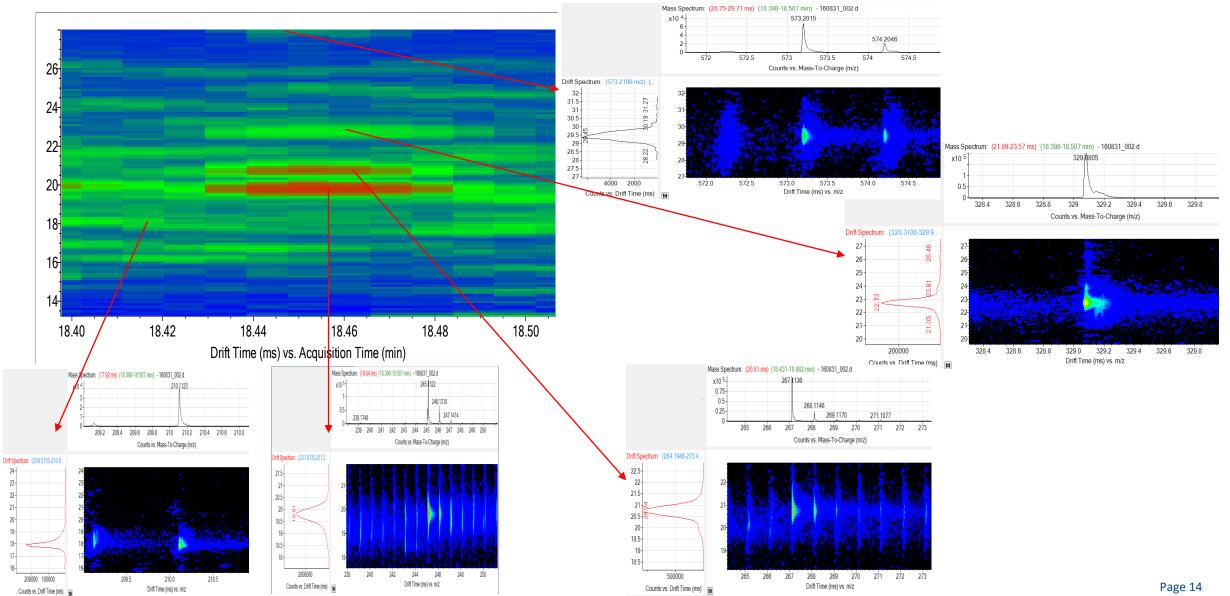
28-

Fraction: 6 s (18.40 – 18.50 min)

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Expeditions into the jungle to understand the active ingredients of herbal prescriptions

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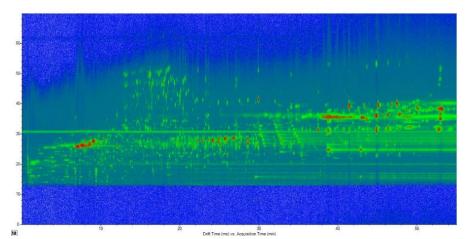


According to the World Health Organization (WHO), 70-80% of the world population, i.e. approximately 5 billion people living mainly in developing countries, are treated with herbal medicines as primary care.

The search for active ingredients against liver diseases began with a survey of 69 practitioners and patients in the northwestern regions of Vietnam, covering 30 ethnic groups of 9 million people.

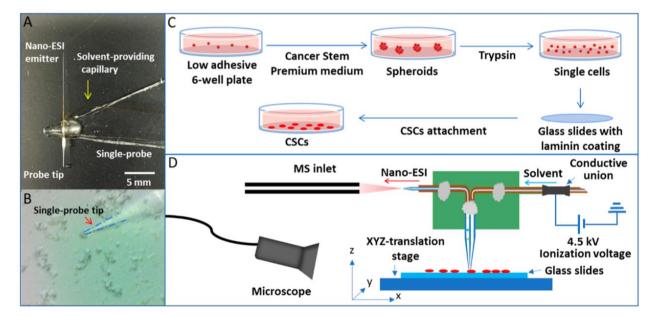
147 herbal prescriptions used to treat liver disease were collected, and after careful sorting and *in-vitro* and *in-vivo* testing two promising recipes are identified.

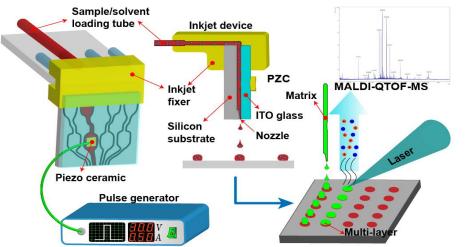




HPLC-IM-qTOF-MS analysis of *Gynostemma pentaphyllum*

Real Single-Cell Analysis





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Cooperation with good friends:

Prof. Guowang Xu, Dalian Instituteof Chemical PhysicsProf. Jin-Ming Lin, TsinghuaUniversity, Beijing

What do all research topics have in common?

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INNOVATION

Innovation + Partnership in Research

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ARTICLE

Check for updates

https://doi.org/10.1038/s41467-020-15960-z OPEN

LipidCreator workbench to probe the lipidomic landscape

Bing Peng^{1,2,18}, Dominik Kopczynski^{1,18}, Brian S. Pratt³, Christer S. Ejsing^{4,5}, Bo Burla⁶, Martin Hermansson^{4,7}, Peter Imre Benke⁸, Sock Hwee Tan^{9,10}, Mark Y. Chan^{9,10,11}, Federico Torta⁸, Dominik Schwudke^{12,13,14}, Sven W. Meckelmann¹⁵, Cristina Coman^{1,16}, Oliver J. Schmitz¹⁵, Prendan MacLean³, Mailin-Christin Manke¹⁷, Oliver Borst¹⁷, Markus R. Wenk^{6,8}, Nils Hoffmann¹ & Robert Ahrends^{1,16}⊠

Mass spectrometry (MS)-based targeted lipidomics enables the robust quantification of selected lipids under various biological conditions but comprehensive software tools to support such analyses are lacking. Here we present LipidCreator, a software that fully supports targeted lipidomics assay development. LipidCreator offers a comprehensive framework to compute MS/MS fragment masses for over 60 lipid classes. LipidCreator provides all functionalities needed to define fragments, manage stable isotope labeling, optimize collision energy and generate in silico spectral libraries. We validate LipidCreator assays computationally and analytically and prove that it is capable to generate large targeted experiments to analyze blood and to dissect lipid-signaling pathways such as in human platelets.

Innovation + Partnership in Education

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GDCh



Dr. Joachim Richert Competence Center Analytics, BASF, Ludwigshafen

"... At present, there are 52 universities in Germany with departments or faculties of chemistry and only 43% have the subject "Analytical Chemistry" according to an analysis of the GDCh; in about half of the cases it is linked to the subject "Inorganic Chemistry", since traditionally the chemistry beginners were introduced to the subject chemistry by means of simple analytical laboratory tasks.

Such a wrong classification or subordination is detrimental to an interdisciplinary discipline like Analytical Chemistry with increasing research tasks in the entire field of materials science, life sciences and medicine..."

"...The current European Survey for European Chemists 2017, like the previous one in 2015, shows that among the four major disciplines (in addition to inorganic, organic and physical chemistry) analytical chemistry is the only one that produces significantly fewer graduates than the job market requires.

Despite clear warnings and appeals over the last two decades, many professorships and institutes for analytical chemistry in Germany have not been reoccupied, closed or assigned to other disciplines, as is currently happening in Saarbrücken..."

Editorial by Dr. Joachim Richert in *Nachrichten aus der Chemie* 7/8 2018 (translated into English by Oliver J. Schmitz)



Students at the TRC

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What Do Innovation and Partnership Mean to Me?

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1. Innovation and Partnership to improve Training

- TRC try to improve the quality of analytical education in Europe
- Spring school Industry for Anaytical Chemistry in Germany
- Annual PhD seminar in Hohenroda partly sponsored by industry
- We need more cooperation between industry and university in education, not only in research

2. Innovation and Partnership to improve Research

 New ways in industrial research at universities to realize synergistic effects (a joint project team from industry and university)

3. Innovation and Partnership to improve Talent

 Talent transfer and shared knowledge with talent transfer between academia and industry







Thank you very much and see you in Düsseldorf 2021!

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HPLC 2021 HPLC 2021 20-24 JUNE 2021 DÜSSELDORF GERMANY

www.hplc2021-duesseldorf.com

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www.uni-due.de/aac



GERSTEL: Partnering for Innovation

Kaj Petersen M.Sc. Chem. Eng. Marketing Manager GERSTEL GmbH & Co.KG

GERSTEL

GERSTEL: Customer focused solutions

- Founded in 1967 in Mülheim an der Ruhr, Germany
- Family owned and operated
- 5 subsidiaries and >70 distributors
 - 220 employees world-wide
 - 30 employees in R&D, incl. 10 for Software
 - 13 Ph.D. Scientists, 1 Ph.D. Student.
- Worldwide customers and partners
- ▷ Focus:
 - Automation and sample preparation
 - Extraction and clean-up
 - Analyte concentration
 - Sample Introduction
 - Solutions for GC/MS and LC/MS







Research & Development



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GERSTEL - Agilent partnership

- GERSTEL PTV: Cooled Injection System CIS (1984)
- 1986: Agilent Value Added Reseller (VAR)
- ▶ 1996: HP PTV (OEM)
 - >20,000 installed World-Wide
- 2000: Agilent Premier Solution Partner
 - Delivering Sample Prep Automation
 - Complete solutions / customized solutions
 - Service and Support





GERSTEL - Agilent partnership

Automation, Sample Preparation and Analysis Systems





GERSTEL Partnering for Innovation

- Academia and Public Research Institutes
 - Development or implementation of new methods and technologies
 Example shown: <u>Microplastics TED-GC/MS</u>
 - Implementation of GERSTEL automation
 - Examples: Metabolomics Research, Pharmacokinetics, Stability Assays
- Health & Safety, Food, and Forensic Toxicology Laboratories
 - Automated and traceable complex sample preparation
 - Automating and implementing new Sampling Techniques, <u>DBS shown</u>.
 - Complete analysis methods/solutions for THC, Opioids, metabolites
 - Example shown: <u>THC and metabolites in hair</u>



GERSTEL Partnering for Innovation

- Industry and Contract Laboratories
 - Technical Solutions and Digitalization project examples:
 Automated Liner Exchange (ALEX) for pesticides in tea (QuEChERS)
 Automated sequence setup from barcode/LIMS information
 - Automation with GERSTEL technology to meet customer needs
 Sample Preparation Methods customized to partner specifications
 Miniaturization (savings on sample, solvents and logistics)
- Agilent Technologies GERSTEL partnership since 1986
 - Cooperative projects and integrated solutions.
 - Example shown: <u>EU-WFD surface water analysis without DCM</u>



Innovation Project With Government Institute

Microplastics in the Environment - Analyze this!

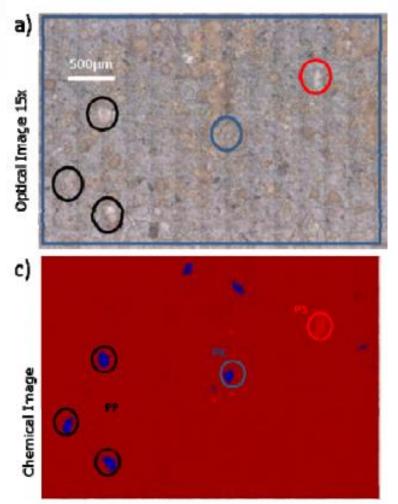






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Spectroscopic Analysis - Imaging (μ-FTIR or μ-Raman – "particle picking")



Identification of plastic types possible

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- Non-destructive
- Number of particles and size can be determined

<u>But...</u>

- Time-consuming with regard to measurement and Sample preparation
- No basis for limit value, no conversion from particle number to mass

A.M. Elert, et al. Environmental Pollution 231 (2017) 1256



Thermal Extraction-Desorption Gaschromatography-Mass Spectrometry

TED-GC/MS developed by

BAM

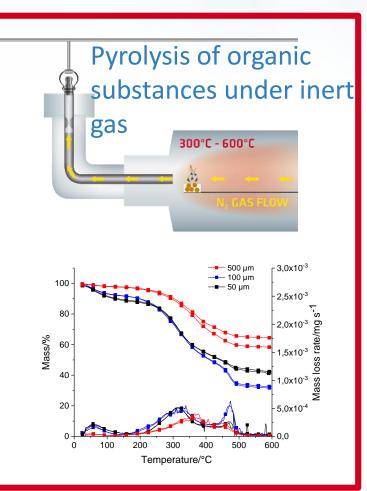
Bundesanstalt für Materialforschung und -prüfung Ulrike Braun, Ph.D. Erik Dümichen, Ph.D. Paul Eisentraut et al.

TED-GC/MS 1st step: Thermal Extraction



Environmental sample: Sediment, Soil, Sand, Filter = Matrix + Microplastics

Sample up to 100 mg



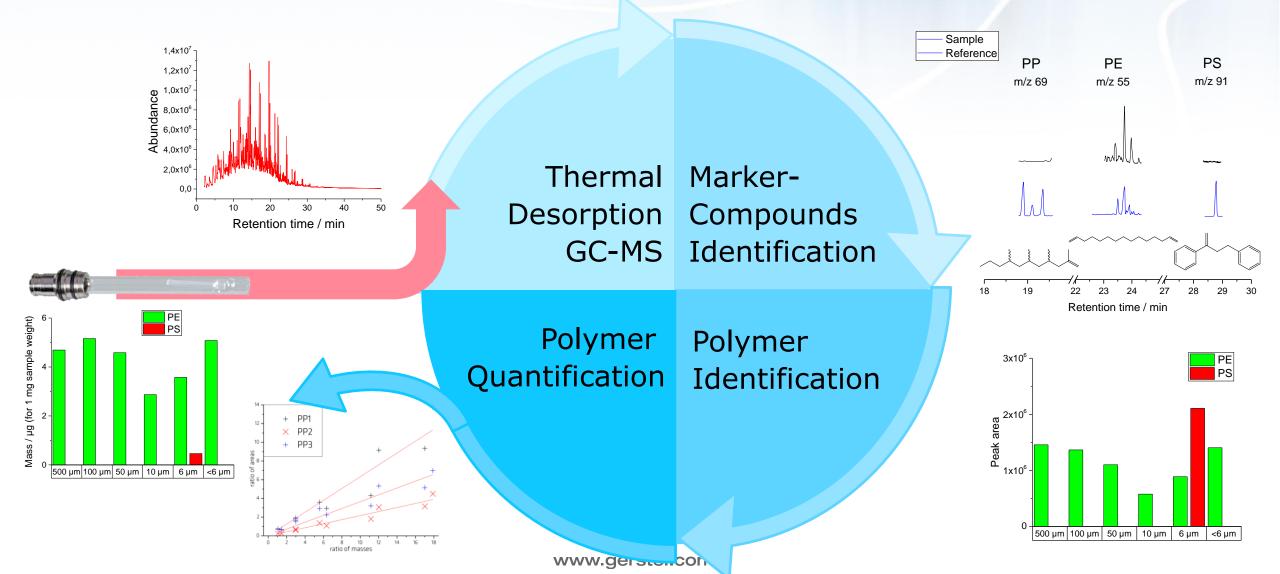


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Collection of pyrolysis products on Polydimethylsiloxane (PDMS), e.g. GERSTEL Twister

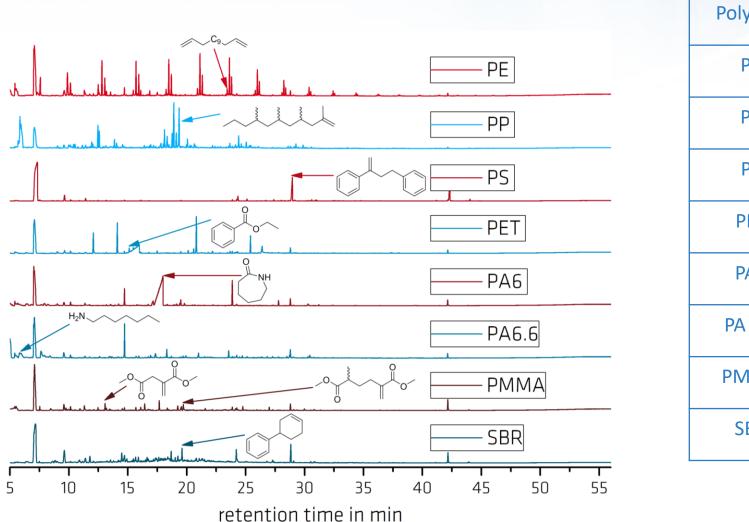
Thermogravimetric Analyzer (TGA)

TED-GC/MS 2nd Step: Determination of pyrolysis products



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TED-GC/MS Specific pyrolysis polymer markers

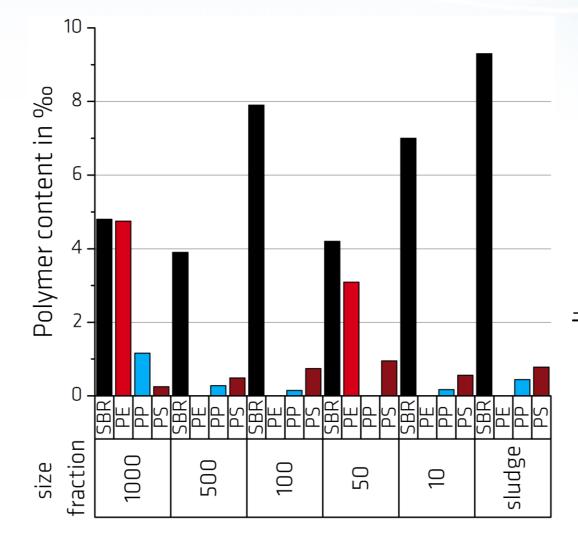


| Polymer | LOD in µg |
|---------|-----------|
| PE | 2.2 |
| РР | 0.14 |
| PS | 0.08 |
| PET | 0.24 |
| PA6 | 0.24 |
| PA 6.6 | 3.4 |
| PMMA | 0.12 |
| SBR | 0.06 |

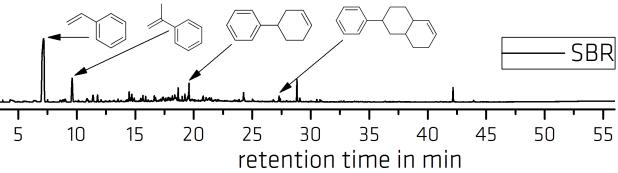




Application example: Road run-off



Styrene-Butadiene rubber (SBR, tire abrasion) 4-10 ‰



P. Eisentraut , E. Dümichen, A. S. Ruhl, M. Jekel, M. Albrecht, M. Gehde, U. Braun, *Emviron. Sci. Technol. Lett.*, 2018, 5, 10 608-613.



Automated thermal extraction-desorption gas chromatography mass spectrometry: A multifunctional tool for comprehensive characterization of polymers and their degradation products

E. Duemichen^{a,*}, P. Eisentraut^a, M. Celina^b, U. Braun^a

^a Bundesanstalt f
ür Materialforschung und -pr
üfung (BAM), Unter den Eichen 87, 12205 Berlin, Germany ^b Sandia National Laboratories, Organic Materials Science Dept. 1853, Albuquerque, NM, 87185-1411, USA

Water Research 85 (2015) 451-457



Contents lists available at ScienceDirect

Water Research



journal homepage: www.elsevier.com/locate/watres

Analysis of polyethylene microplastics in environmental samples, using a thermal decomposition method



Erik Dümichen ^a, Anne-Kathrin Barthel ^a, Ulrike Braun ^{a, *}, Claus G. Bannick ^b, Kathrin Brand ^{b, c}, Martin Jekel ^c, Rainer Senz ^d

^a BAM Federal Institute for Material Research and Testing, Unter den Eichen 87, 12205 Berlin, Germany ^b UBA Unwelbundesamt, Wörlitzer Platz 1, 06844 Dessau-Roßlau, German ^c Technical University of Berlin, Water Urban Area, Strasse des 17 Juni, 10623 Berlin, Germany ^d Beuth University of Applied Sciences, Luxemburger Straße 10, 13353 Berlin, Germany

Federal Institute for Material Research and Testing (BAM), Unter den Eichen 87, 12205 Berlin, Germany

Environmental Pollution xxx (2017) 1-9



Contents lists available at ScienceDirect

Environmental Pollution



journal homepage: www.elsevier.com/locate/envpol

Comparison of different methods for MP detection: What can we learn from them, and why asking the right question before measurements matters?^{\star}

Anna M. Elert^{*}, Roland Becker, Erik Duemichen, Paul Eisentraut, Jana Falkenhagen, Heinz Sturm, Ulrike Braun



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Two Birds with One Stone—Fast and Simultaneous Analysis of Microplastics: Microparticles Derived from Thermoplastics and Tire Wear

Paul Eisentraut,[†] Erik Dümichen,[†] Aki Sebastian Ruhl,[‡][©] Martin Jekel,[‡] Mirko Albrecht,[§] Michael Gehde,[§] and Ulrike Braun^{*,†}[©]

[†]Bundesanstalt für Materialforschung und -prüfung, Unter den Eichen 87, 12205 Berlin, Germany [‡]Technische Universität Berlin, Straße des 17, Juni 135, 10623 Berlin, Germany [§]Technische Universität Chemnitz, Reichenhainer Straße 70, 09126 Chemnitz, Germany

Supporting Information

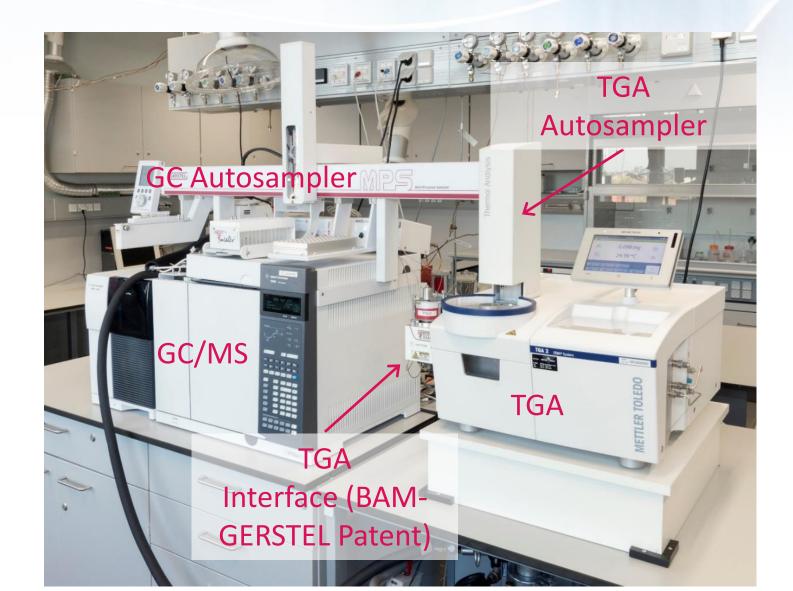
ABSTRACT: Analysis of microplastic particles in environmental samples needs sophisticated techniques and is time intensive due to sample preparation and detection. Alternatives to the most common (micro-) spectroscopic

rstel.com



Agilent Technologies

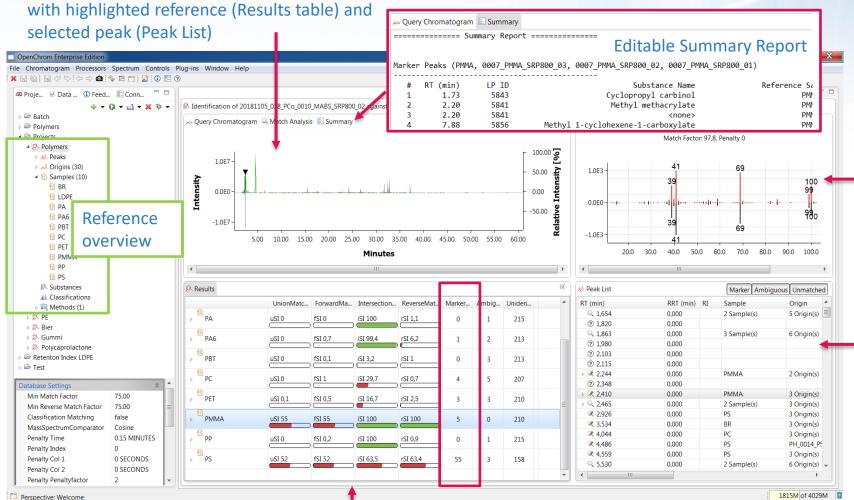
TED-GC/MS Automation



ChromIdent® Software Match Results

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Visual display of query chromatogram mirrored



Mirrored scan comparison of query peak and reference peak

Sample Peak List with further match results: Relative retention time/index, area%, mass spectrum match result.

4 Similarity indices and numbers of marker, ambiguous and unidentified peaks.

ChromIdent[®] for TED-GC/MS adapted by LabLicate GmbH, Hamburg Germany

TED-GC/MS Standardization activity



Standard regarding analytical methods: ISO TC 61 (plastics) / SC 14 (environmental aspects)

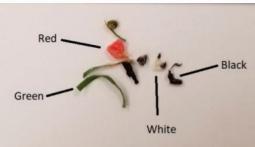
ISO/CD 24187

"Principles for the development of standards for investigation procedures of plastics in environmental matrices and related materials" Stage April 28, 2020: 30.60 Close of voting/ comment period Stage May, 25, 2020: 30.92 Committee Draft referred back to Working Group

Content: Techniques for visible properties (sizing, distributions) and chemical properties (major components, minor components) incl. **TED-GC/MS** and **Pyrolysis-GC/MS**. Sampling for water, air, soil, sludge, Source: https://www.iso.org/committee/6578018/x/catalogue/p/0/u/1/w/0/d/0 (May 25, 2020)

TED-GC/MS Summary

- Automated <u>chemical</u> determination of microplastics in environmental samples and seafood:
 - Soil and river sediment; Waste water treatment residue; air- or water filtrate; mussels
 - Qualitative and quantitative results
- Sample amount up to 100 mg for representative sampling
- Less sample preparation (mainly sample homogenization)
- Polymer markers identified using ChromIdent[®] software
- Introduction analytica 2020, several systems installed







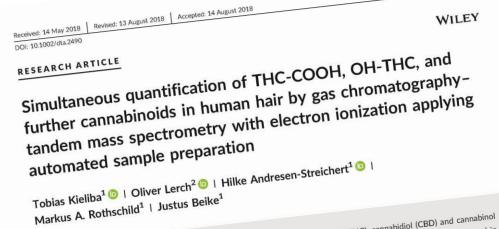
Forensic Toxicology: Hair analysis project





Project with Institute of Legal Medicine, Cologne

- New method: THC and metabolites in hair
 - Automated Sample Preparation and analysis
 - Just wash and grind your hair, the rest is automated
 - One extraction, one GC/MS run for all analytes (novelty)
 - Fully validated according to GTFCh rules
 - Method to be implemented in Cologne
 - DTA Publication: DOI: 10.1002/dta.2490





TOP DOWNLOADED PAPER 2018-2019

congratulations to Oliver Lerch

whose paper has been recognized as one of the most read in Drug Testing and Analysis

WILEY

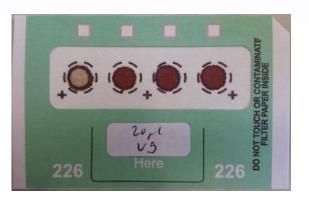


Forensic Toxicology ongoing project:

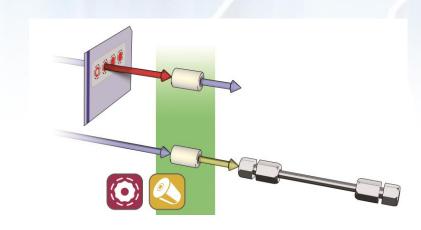
Determination of Phosphatidylethanol (PEth) in Dried Blood Spots (DBS) using a DBS Autosampler (DBSA)



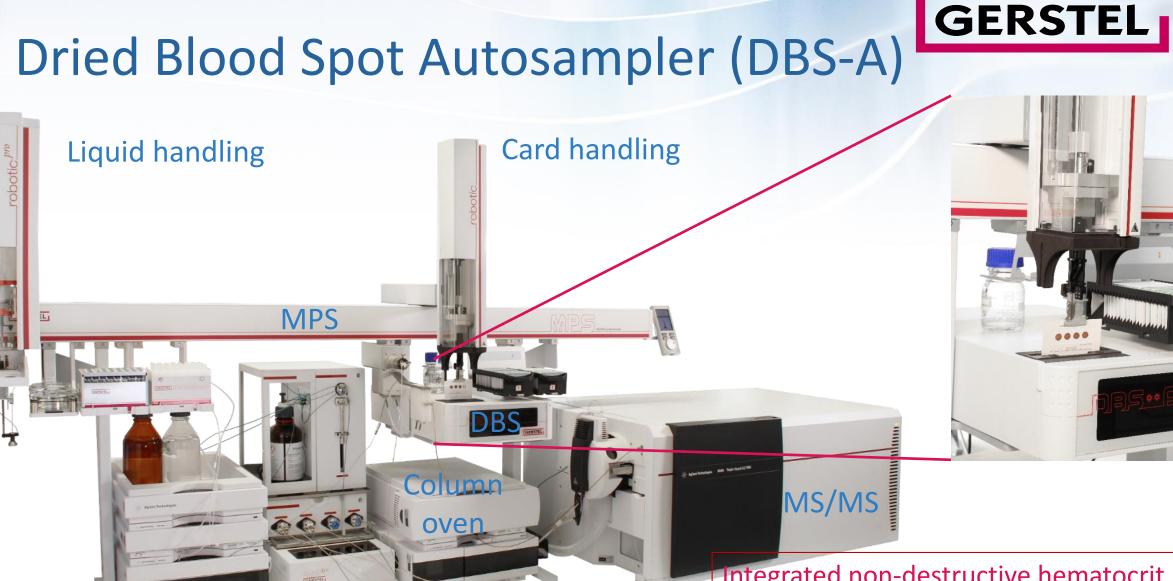
Dried Blood Spots (DBS)







- Dried Blood Spot = dried blood sample on cellulose card
- Defined area = defined blood volume
- ▷ HemaXis[™] DB10:
 - Accurate and precise volume whole blood sampling
 - @home sampling (= social distancing) and secure shipment
 - Pharmacokinetic Study example: <u>http://www.gerstel.com/pdf/AppNote-211.pdf</u>
- Flow-through desorption, clean-up (SPE) and LC/MS analysis



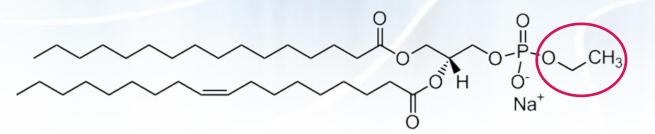
SPExos

LC pump

Integrated non-destructive hematocrit measurement on DBS cards with NIRFlex N-500 from:

Phosphatidylethanol (PEth)





- Alcohol consumption marker
- Proves single alcohol intake up to 12 days after consumption
- Uses: Driver aptitude test, workplace drug testing
- DBS is ideally suited: PEth formed/degraded in liquid whole blood
- Comprehensive analysis method under development



Application of Stir Bar Sorptive Extraction (SBSE)-GC-MS/MS to Water Analysis guided by the EU Water Framework Directive (EU-WFD)

Collaboration with Agilent Technologies Goal: Eliminating the use of dichloromethane (DCM) extraction (100 mL per sample).





SBSE Method: Only 100 mL Sample and no DCM

Standard method

Sample Volume 1 L

2 Extractions using

50 mL DCM each

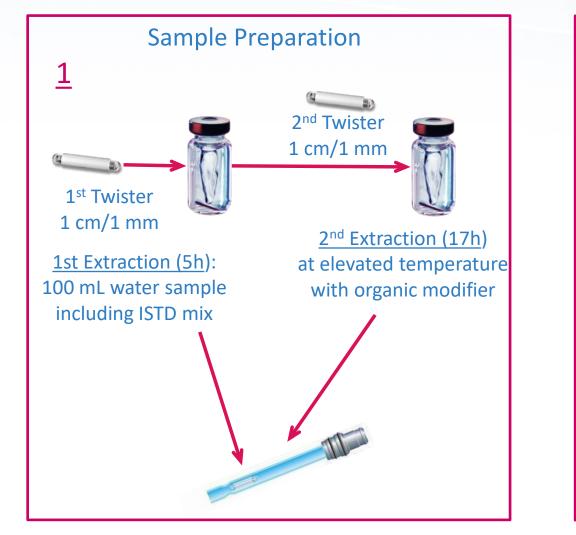
Twister method 100 mL Extraction with reusable PDMS Twister

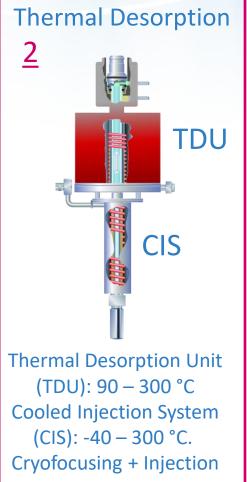


Multi-Sample parallel extraction for high productivity whole-water analysis (water and sediment)



SBSE Method: Surface water and sediment







100 pg/L, 100 mL sample \rightarrow 10 pg per injection





Limits of Quantification

| Analyte | LOQ [ng/l |
|-----------------------------------|-----------|
| Acenaphthene | 1.0 |
| Acenaphthylene | 0.10 |
| Aclonifen | 0.56 |
| Alachlor | 0.42 |
| Aldrin | 0.066 |
| Ametryn | 0.069 |
| Anthracene | 0.061 |
| Atrazine | 0.18 |
| Benz[a]anthracene | 0.076 |
| Benzo[a]pyrene | 0.033 |
| Benzo[b]fluoranthene | 0.078 |
| Benzo[g,h,i]perylene | 0.049 |
| Benzo[k]fluoranthene | 0.081 |
| Bifenox | 0.47 |
| Biphenyl | 9,0 |
| Bis(2-ethylhexyl)phthalate (DEHP) | 134 |
| Chlordane, cis | 0.052 |
| Chlordane, trans | 0.026 |
| Chlorfenvinphos | 0.084 |
| Chlorpyrifos-Ethyl | 0.024 |
| Chrysene | 0.027 |
| Cybutryne (Irgarol 1051) | 0.030 |
| Cypermethrine (4 isomers) | 0.12 |
| p,p´-DDD | 0.020 |
| p,p´-DDE | 0.017 |
| o,p´-DDT | 0.052 |
| p,p´-DDT | 0.067 |
| Dibenz[a,h]anthracene | 0.073 |
| Dichlobenil | 2.1 |
| Dichlorvos | 0.073 |
| Dicofol | 0.15 |
| Dieldrin | 0.034 |
| Diflufenican | 0.16 |
| | |

| Analyte | LOQ [ng/L] |
|-----------------------------|------------|
| alpha-Endosulfan | 0.070 |
| beta-Endosulfan | 0.059 |
| Endosulfan sulfate | 0.052 |
| Endrin | 0.043 |
| Endrin ketone | 0.052 |
| Ethofumesate | 0.073 |
| Fenitrothion | 0.024 |
| Fenpropimorph | 0.13 |
| Fluoranthene | 1.0 |
| Fluorene | 0.45 |
| Heptachlor | 0.052 |
| Heptachlorepoxide | 0.052 |
| Hexachlorobenzene | 0.10 |
| Hexachlorbutadiene | 0.043 |
| alpha-Hexachlorocyclohexane | 0.052 |
| beta-Hexachlorocyclohexane | 0.13 |
| gamma-Hexachlorocyclohexane | 0.052 |
| delta-Hexachlorocyclohexane | 0.052 |
| Indeno[1,2,3-cd]pyrene | 0.044 |
| Isodrin | 0.16 |
| Methoxychlor | 0.083 |
| Metolachlor | 0.064 |
| Naphthalene | 5.0 |
| Nonylphenol | 8.8 |
| Octylphenol | 0.46 |
| Oxadiazon | 0.082 |
| PBDE 28 | 0.018 |
| PBDE 47 | 0.015 |
| PBDE 99 | 0.050 |
| PBDE 100 | 0.011 |
| PBDE 153 | 0.032 |
| PBDE 154 | 0.020 |
| PBDE 183 | 0.13 |
| PCB 77 | 0.041 |
| | |

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| Analyte | LOQ [ng/L] |
|--|------------|
| PCB 81 | 0.039 |
| PCB 105 | 0.043 |
| PCB 114 | 0.036 |
| PCB 118 | 0.012 |
| PCB 123 | 0.037 |
| PCB 126 | 0.050 |
| PCB 156 | 0.046 |
| PCB 157 | 0.047 |
| PCB 167 | 0.044 |
| PCB 169 | 0.054 |
| PCB 189 | 0.054 |
| Pendimethalin | 0.094 |
| Pentachlorobenzene | 0.075 |
| Pentachlorophenol | 3.0 |
| Phenanthrene | 2.5 |
| Picolinafen | 0.26 |
| Prometon | 0.18 |
| Prometryne | 0.13 |
| Propazine | 0.057 |
| Propiconazole | 0.14 |
| Propyzamide | 0.35 |
| Pyrene | 0.45 |
| Quinoxyfen | 0.087 |
| Simazine | 1.9 |
| Terbutryne | 0.1 |
| Triallate | 0.084 |
| Tri-n-butyl phosphate | 9.7 |
| 1,2,3-Trichlorobenzene | 0.95 |
| 1,2,4-Trichlorobenzene | 1.2 |
| 1,3,5-Trichlorobenzene | 0.18 |
| Triclosan | 1.4 |
| Trifluralin | 0.19 |
| Tris(2-chloroisopropyl)phosphate (TCPP) | 29 |



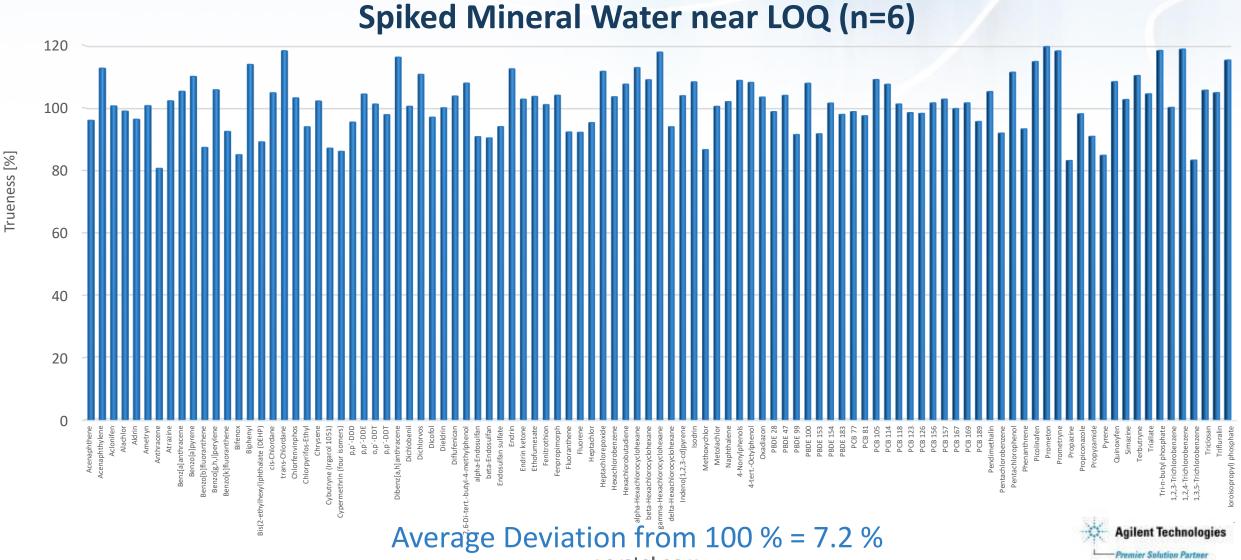
2,6-Di-tert.-butyl-4-methylphenol

5.9

More Information: http://www.gerstel.com/ pdf/AppNote-196.pdf









Summary EU-WFD analysis project

- SBSE successful for EU-WFD guided water analysis (No DCM)
- Extraction of particle adsorbed compounds confirmed with ref. sediment
- Analysis method for around 100 relevant compounds, more can be added
- LOQs of analytes mainly in the low pg/L range
- Required LOQs for inland surface water achieved for all except heptachlor, heptachlor-epoxide, cypermethrine (notoriously difficult)
- Sample Prep Solution available: Manual, method description, validation data
- Systems already installed in Germany (state and private labs)





Why pursue partnerships ?



Partnerships for Innovation

- Academia and Public Research Institutes
 - Development or Implementation/Automation of New Technologies
 - Publication of results
- Industry and Contract Laboratories
 - Learning about customer needs as well as the latest challenges and trends
 - Implementing Automation/Digitalization using GERSTEL technology and know-how.

GERSTEL

- Public Health and Safety, Food, and Forensic Toxicology Laboratories
 - Automated and traceable complex sample preparation
 - Introduce new sampling techniques (e.g. DBS)
- Agilent Technologies and GERSTEL Partnership
 - Premier Solution Partner GERSTEL develops Sample Prep and Analysis Solutions
 - Agilent contributes the latest in GC/MS and LC/MS technology



Future Trends – Laboratory Analysis

- Automation:
 - Improved productivity and efficiency
 - Reduced cost per sample
- Digitalization, automated analysis setup from sample data / LIMS
- Environmental sustainability and miniaturization
 - Reduced solvent consumption
 - Reduced Energy consumption
- Sample Prep Solutions and complete Analysis Systems
 - Chromatography is here to stay and so is sample preparation
 - You need separation to get the right results from complex samples



Future Trends – Laboratory Analysis

- Projects are increasingly complex and partnering is a necessity
- GERSTEL is continually forming Partnerships and entering Collaborations to accelerate the innovation process

 "Years ago, we were contacting researchers for a chance to collaborate with them. Today, we are being contacted. That is a very nice development"
 Ralf Bremer, Managing Director R&D, Production and Service, GERSTEL



Thank you for your attention to the future.



Questions & Answers

Please use the Q&A chat function or "raise your hand" to ask a question to our panelists.







Thank You!

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